



Pete Steere

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☎ 978-621-1962

Results-driven leader with over a decade of experience designing, scaling, and operating global, technical onboarding, coaching, and adoption programs for complex enterprise software. Proven ability to design and execute strategic initiatives that improve organizational effectiveness, enhance stakeholder engagement, and support business goals. Skilled in cross-functional collaboration, process improvement, and clear, compliant communication that improves product adoption experience, retention, and time-to-value.

Skills

- Technical Adoption Strategy & Execution
- Onboarding & Coaching Programs
- Learning Strategy, Curriculum Architecture
- Technical Training, Knowledge Transfer
- Cross-Functional Leadership, Mentoring
- Strategic Planning, Program Governance
- Enablement Strategy, Coaching
- Program Effectiveness Evaluation
- Learning Management Systems (*TalentLMS, Docebo*)
- Knowledge Base Management
- Technical Writing & Documentation
- Training Content Development (*Camtasia*)
- Scripting & Automation (*PWSH, Groovy, DSLs*)

Education

- Masters Certificate Software Testing
Villanova University
- Masters of Education (M.Ed.)
Math Curriculum & Instruction
University of Mass. Lowell
- B.A Mathematics
University of Mass. Lowell
- B.A Philosophy
University of Mass. Lowell



Professional Experience

2018 – present

Transitional Data Services

Manager, Training and Adoption

- Design and deliver global technical onboarding and enablement programs for proprietary, enterprise software, accelerating time-to-value, adoption, and customer outcomes.
- Own LMS strategy and governance, defining role-based learning paths, certifications, and analytics aligned to growth and customer success goals.
- Design and govern end-to-end learning programs and learning strategy for proprietary, technically complex software, including curriculum, instructional content, experiential learning exercises, and scalable delivery frameworks that support consistent knowledge transfer and sustained adoption.
- Partner with Sales, Customer Success, Product, Marketing, and Delivery leaders to identify capability gaps and align enablement with go-to-market strategy.
- Lead instructor-led and virtual trainings, demos, and webinars across diverse customer and partner audiences.
- Develop onboarding and enablement offerings relevant across customer segments and global regions.
- Manage the knowledge ecosystem, authoring and governing technical documentation, playbooks, and best-practice guides to support adoption and self-service.
- Establish success metrics and feedback loops to measure enablement impact and continuously improve program effectiveness.
- Lead global technical adoption operations and mentor trainers and SMEs, contributing to a customer experience organization with Net Promoter Score (NPS) above 90.

2017 - 2018

Transitional Data Services

Data Migration Consultant

- Advised executive teams on complex IT transformation projects, leveraging proprietary software to drive project success and minimize risk.
- Developed expertise in the company’s software platform to support strategic decision making in data migration and transformation processes.

2013- 2017

Sudbury & Ayer-Shirley Public Schools

Math Teacher

- Co-led the development of math curriculum aligned with MA Common Core standards.

2009- 2016

Camp Sewataro (Sudbury, MA)

Counselor In Training (CIT) Leader

- Co-founded and co-directed the CIT program, creating reliable employee pipeline.
- Designed and implemented training initiatives for camp counselors.